WEBZEN

Global Digital Entertainment Leader

Investor Relations

2005년 4사분기 실적발표 보고서

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주요 재무정보 요약

전분기 대비 매출액 16% 감소

단위: 백만원

구분	2005 Q4	2005 Q3	QoQ	2004 Q4	YoY
매출액	5,513	6,599	-16.5%	10,949	-49.6%
영업비용	11,707	11,562	1.3%	9,997	17.1%
영업이익	-6,194	-4,963	24.8%	952	-
영업이익률	-112.4%	-75.2%	-	8.7%	-
경상이익	-5,823	-5,218	11.6%	1,653	-
경상이익률	-105.6%	-79.1%	-	15.1%	-

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분기간 부문별 매출액 비교

전분기 대비 국내 매출 15% 감소, 해외 매출 9% 감소

단위: 백만원

구분	2005 Q4	2005 Q3	QoQ	2004 Q4	YoY
매출액	5,513	6,599	-16.5%	10,949	-49.6%
국내	4,526	5,315	-14.8%	9,019	-49.8%
해외	949	1,044	-9.1%	1,790	-47.0%
기타	38	240	-84.1%	140	-72.9%

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분기간 부문별 국내 매출액 비교

전분기 대비 개인 매출 12% 감소, PC방 매출 23% 감소

단위: 백만원

구분	2005 Q4	2005 Q3	QoQ	2004 Q4	YoY
국내	4,526	5,315	-14.8%	9,019	-49.8%
개인	3,402	3,857	-11.8%	6,418	-47.0%
PC방	1,124	1,458	-22.9%	2,601	-56.8%

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분기간 지역별 해외 매출액 비교

전분기 대비 중국/태국/필리핀 감소, 대만/일본 증가

단위: 백만원

구분	2005 Q4	2005 Q3	QoQ	2004 Q4	YoY
해외(뮤)	949	1,044	-9.1%	1,790	-47.0%
중국	90	110	-18.2%	1,131	-92.0%
대만	206	198	4.0%	-38	-
일본	564	554	1.8%	572	-1.4%
태국	66	87	-24.1%	125	-47.2%
필리핀	23	95	-75.8%	-	-
베트남	-	-	-	-	-

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분기간 영업비용 비교

전분기 대비 총 영업비용 0.7% 증가

단위: 백만원

구분	2005 Q4	2005 Q3	QoQ	2004 Q4	YoY
총 영업비용	11,706	11,562	1.2%	9,997	17.1%
인건비	5,133	5,410	-5.1%	3,102	65.5%
감가상각비	866	713	21.5%	854	1.4%
판매수수료	204	293	-30.4%	569	-64.1%
지급수수료	1,201	1,077	11.5%	1,174	2.3%
광고선전비	1,782	1,707	4.4%	2,062	-13.6%
기타	2,520	2,362	6.7%	2,236	12.7%

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분기간 영업외수지 비교

전분기 대비 총 영업외수지 적자 기록

단위: 백만원

구분	2005 Q4	2005 Q3	QoQ	2004 Q4	YoY
영업외수지	369	-255	-	700	-78.6%
이자수익	1,170	1,191	-1.8%	1,026	14.0%
외환수지	-85	8	-	-372	-
지분법평가이익	-803	-1,512	-	86	-
기타	87	58	50%	-40	-

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분기간 지분법 평가손익 비교

전분기 대비 지분법 평가손익 적자 기록

단위: 백만원

구분	2005 Q4	2005 Q3	QoQ	2004 Q4	YoY
플럭스	-	-	-	-8	-
9웹젠	-270	-376	-	1,086	-
웹젠타이완	-135	-237	-	-974	-
웹젠차이나	-417	-339	-	-17	-
웹젠아메리카	19	-560	-	0	-
합계	-803	-1,512	-	87	-

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2005년 연간 실적 요약

매출 전년대비 45.5% 감소하고 영업이익.경상이익.당기순이익은 적자전환

단위: 백만원

구분	FY2004	FY2005	YoY
매출	53,192	29,015	*-45.5%*
영업이익	20,433	-18,069	*적자전환*
(영업이익률, %)	38.4%	-	-
경상이익	25,227	-16,466	*적자전환*
당기순이익	21,016	-13,221	*적자전환*

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2005년 연간 매출 실적

국내 매출이 해외 매출보다 큰 폭으로 감소

단위: 백만원

구분	FY2004	FY2005	YoY
매출	53,192	29,015	-45.5%
국내	45,321	23,761	-47.6%
개인	31,127	17,218	-44.7%
PC방	14,194	6,543	-53.9%
해외	7,591	4,881	-35.7%
기타	280	373	33.2%

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2005년 연간 주요 비용

인건비: 신작 개발을 위한 인원충원으로 인하여 전년대비 96% 증가
광고선전비용: 게임박람회 및 신규 게임 마케팅 활동으로 인하여 전년대비 50% 증가

단위: 백만원

구분	FY2004	FY2005	YoY
인건비 (경상연구개발비)	10,034 (1,652)	19,665 (8,079)	96.0%
광고선전비	5,265	7,894	49.9%
지급수수료	4,838	5,887	21.7%
감가상각비	2,777	2,803	0.9%
*경상연구개발비총액	2,344	12,499	

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